

# PREDICTABLE PAY PLAN

## 1. ENROLLMENT BONUSES (PAID WEEKLY)

BONUS NAME	ACCOUNT TYPE	PERCENTAGE
All Of It Bonus*	Preferred Customer	100%
Enrollment Pack Bonus*	Health Advocate	50%
Direct Bonus	Health Advocate/Customer	20%

## 2. CUSTOMER RESIDUAL COMMISSIONS (PAID MONTHLY)

CUSTOMER RANK	CUSTOMER VOLUME	PERCENTAGE
Advocate	100-499	10%
Emerald	500-999	15%
Sapphire	1,000-1,999	20%
Ruby	2,000-2,999	25%
Diamond	3,000+	30%

## 3. TEAM RESIDUAL COMMISSIONS (PAID MONTHLY)

TEAM RANK	PQV	ACTIVE LINES	LEADERSHIP	OQV	MAX OQV FROM ONE LINE	FIXED COMMISSION
Liberty 1	100	3	-	1,500	750	\$150
Liberty 2	100	3	-	3,000	1,500	\$300
Liberty 3	100	3	-	6,000	3,000	\$600
Freedom 1	100	3	2-L1	10,000	4,000	\$1,000
Freedom 2	100	3	2-L2	20,000	8,000	\$2,000
Freedom 3	100	3	2-L3	35,000	14,000	\$3,500
Legacy 1	100	3	2-L3	50,000	20,000	\$5,000
Legacy 2	100	3	2-L3	100,000	40,000	\$10,000
Legacy 3	100	3	2-L3	175,000	70,000	\$15,000
Ambassador 1	100	3	2-L3	250,000	100,000	\$20,000
Ambassador 2	100	3	2-L3	450,000	180,000	\$32,000
Ambassador 3	100	3	2-L3	750,000	300,000	\$45,000

\* PV = Personal Purchases

\* Customer Volume = All personally enrolled preferred customers and customers volume.

\* PQV = All personally enrolled preferred customer and customer purchases. PQV includes PV. PQV does not count towards OQV.

\* OQV = Organization Qualified Volume which is all of your team volume subject to the max OQV from one line cap. OQV includes PV.

\* Active lines references the enrollment tree. To meet this requirement you need to have personally enrolled three people who have at least 100 PQV.

\* Leadership references the placement tree. To meet this requirement your leaders need to be in separate lines in the placement tree.

\* The All Of It Bonus will not exceed the amount of the new Preferred Customer's first Subscription/Autoship up to a maximum of \$150.

\* Direct Bonus = Paid on products purchased at enrollment that do not generate an All of It Bonus or Enrollment Pack Bonus

\* Enrollment Pack Bonus = Paid on Enrollment Packs, excluding the Starter Kit.

= For new Health Advocates, this bonus is paid during their first 60 days after enrollment.

= For other Health Advocates to qualify, they must have enrolled at least one new Health Advocate with an Enrollment Pack within the past 90 days, otherwise a 20% Direct Bonus will be earned.

\* Commissions are not paid on marketing materials, samples, or SWAG.

\* Total Commission payout is capped at 45% of company monthly QV.